



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #110923
Entitled

Physical Storage Systems and Equipment with Related Software and Services

The following advertisement was placed September 21, 2023 in *USA Today*, in South Carolina's *The State*, *The Oklahoman* and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Bidding, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, and September 22, 2023 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Physical Storage Systems and Equipment with Related Software and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than November 9, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Aerial Stratagem	Johns Storage
AngelTrack, LLC	Kardex Remstar, LLC
Annex Design Services, LLC	Key Business Solutions dba Qtrak
Atlas Safe Rooms	LogiQuip, LLC
Blue Well Systems, LLC	Nautilusnet.com
Bluebits Technologies, Inc.	New Tech Solutions, Inc.
Built By Grid, LLC	Objective Space Commercial Furniture, Inc.
Computacenter Canada, Inc.	Presidio
CONNEX Telecommunications, Inc.	Prime Vendor, Inc.
Dasco Storage Solutions, Ltd.	PWXPress
DeBourgh Mfg., Co.	Real Time Networks, Inc.
DIAMOND POWER CONSULTANT GROUP, INC.	Reality Bytes, Incorporated

Elite Storage Products, LLC	Rush Truck Centers of Oklahoma, Inc.
eRepublic, Inc.	Smiota, Inc.
FELIX TECHNOLOGY, INC.	Spacefile International Corp.
Fireball Equipment, Ltd.	Spacesaver Corporation
GearGrid, LLC	Storage and Handling Systems, Inc.
Harty Enterprises, Inc.	Tab Products Co, LLC
HiTouch Business Services	Tennsco, LLC
IBM Canada, LTD	Three H Furniture Systems, Limited
Indigenous International Trading Group of Canada, Ltd.	Total Support Solutions, Inc.
Inland Empire Distribution Systems, Inc.	Toyota Material Handling of Tennessee
iTAD Solutions	Trace3
Itsavvy, LLC	Xerox Canada, Ltd.
iXsystems	Zip's Truck Equipment, Inc.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on November 9, 2023 at 4:32:15 pm CT. Proposals were received from the following:

Atlas Safe Rooms
 Built By Grid, LLC
 Dasco Storage Solutions, Ltd.
 DeBourgh Mfg., Co.
 Elite Storage Products, LLC
 GearGrid, LLC
 Kardex Remstar, LLC
 Key Business Solutions dba Qtrak
 Real Time Networks, Inc.
 Smiota, Inc.
 Spacefile International Corp.
 Spacesaver Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Manager
 Brandon Town, NIGP-CPP, CPSM, CPSD, Senior Procurement Analyst
 Carol Jackson, Procurement Analyst
 Ashley Powers, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Dasco Storage Solutions, Ltd., offers a wide variety of lockers, E-Lockers, racks, and cabinets built for secure storage of weapons, gear, and electronics. Their sales staff and distributor network will work throughout the

United States and Canada to serve Sourcewell participating entities. Dasco has created an Electronic Access locker system that allows for full audit tracing and individually tailored access to weaponry and gear. They are offering substantial discounts off list price.

DeBourgh Mfg., Co., provides lockers, personal storage, and intelligent locker systems. Their sales team and dealer network are ready to serve Sourcewell participating entities in the United States and Canada. DeBourgh is also a HubZone qualified business, and their products offer LEED credits. They are offering Sourcewell participating entities solid pricing discounts.

Kardex Remstar, LLC, manufactures and distributes a full line of high-density vertical systems, high-density mobile systems, shelving products, industrial cabinets, educational lockers, storage bins, totes, and software management solutions. Their sales team and resellers will work throughout the United States and Canada to serve Sourcewell participating entities. Kardex Remstar's offering includes Automated Vertical Storage Equipment that can save up to 80% of floor space. They are offering competitive discounts off their price catalogs.

Spacefile International Corp. provides a wide selection of shelving options, mobile storage systems, and racks. Their robust dealer network is ready to serve Sourcewell participating entities in the United States and Canada. Spacefile's products can also contribute points to the LEED certification process. They are offering Sourcewell participating entities deep discounts from their list pricing.

Spacesaver Corporation offers a comprehensive catalog of high-density mobile shelving, metal shelving, art racks, lockers, cabinets, and modular storage. Their direct sales staff and dealer network will work throughout the United States and Canada to serve Sourcewell participating entities. Spacesaver recently launched EZ Power for Powered Mobile Systems which only requires a 20-amp wall outlet to operate their systems. They are offering considerable discounts off list price.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #110923 to:

Dasco Storage Solutions, Ltd.	#110923-DASCO
DeBourgh Mfg., Co.	#110923-DBM
Kardex Remstar, LLC	#110923-KRS
Spacefile International Corp.	#110923-SPCFI
Spacesaver Corporation	#110923-SPC

The preceding recommendations were approved on December 11, 2023.

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James Voelker, CPCM, CFCM, Procurement Manager

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Brandon Town, NIGP-CPP, CPSM, CPSD, Senior Procurement Analyst

DocuSigned by:



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Carol Jackson, Procurement Analyst

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Ashley Powers, Procurement Analyst

STATEMENT OF COMPLIANCE

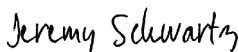
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #110923 for Physical Storage Systems and Equipment with Related Software and Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer